



TTG ENGINEERING CASE STUDY

Background

Client specializes in the Geotechnical and Environmental sub-sectors. With 50 employees, they are a small to mid-sized business valued at \$5 to \$10 million.

Client Challenge

The client approached us for assistance with their hiring and recruiting processes, as they were facing challenges in finding experienced professionals with the industry-specific expertise they needed. Their internal efforts were not yielding the right candidates, which hindered their ability to fill key positions.

TTG's Solution

- **Leveraged Extensive Networks:** Utilized our vast network of industry contacts and talent acquisition channels to tap into a wider pool of qualified candidates.
- **Industry-Specific Expertise:** Our team's deep involvement in specialized industry groups allowed us to source individuals with the precise expertise needed for the client's unique requirements.
- **Collaborative Approach:** Worked closely with colleagues who specialize in the client's sector, ensuring that a team of experts was focused on finding the best-fit candidates.
- **Confidence in Tailored Solutions:** By engaging multiple experts dedicated to sourcing elite talent, we reassured the client that we could deliver candidates specifically suited to their needs, ensuring the highest level of quality and fit.
- **Streamlined Process:** Our approach not only broadened the talent pool but also expedited the recruitment process, providing the client with efficient and timely solutions.

Results

- **Established Strong Partnership:** We successfully formed a long-term partnership with the client, creating a formalized service-level agreement that outlined our commitment to quality and consistency in delivering top talent.
- **Trusted Recruiting Partner:** Through our proactive approach and dedication, we earned the client's trust, positioning ourselves as their go-to recruitment partner for both current and future staffing needs.
- **Immediate Impact:** One of the first candidates we presented is now on the verge of receiving an offer, highlighting the immediate effectiveness of recruitment efforts and our ability to match the right talent with the right opportunities.

Client Testimonial

"TTG has been a game-changer for us. Their team addressed our need for experienced project managers with leadership skills and PE licenses. With their deep industry knowledge and tailored approach, TTG consistently delivers high-quality candidates who add immediate value. We highly recommend TTG as a trusted partner for specialized talent."